



## PRESS RELEASE

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### FOR IMMEDIATE RELEASE

April 22, 2014, Orlando, Florida - [Michael R. Shelton, CCIM](#), with Crosby & Associates, Inc., was recognized by his peers for his contributions and commitment to the Central Florida Commercial Association of REALTORS® (CFCAR) and the commercial real estate industry by receiving the association's Realtor of the Year for 2013, the association's highest honor presented to a member. The award was presented during the 19th Annual Hallmark Awards Luncheon held at the Citrus Club, downtown Orlando.



The REALTOR® of the Year award acknowledges an individual who has displayed exceptional commitment, service, and dedication to the principles and standards of the Commercial REALTOR® membership, to the association, and to the commercial real estate profession. Mike Shelton — who is the immediate past president of CFCAR and was the CFCAR President in 2012 — has served the state association since 2008 and nationally with CCIM since 2000. He is currently serving as the Vice Chairman for the Florida Realtors® Commercial Committee.

Other awards presented to our CFCAR members were:

**Rookie of the Year Award** - [Maureen Wabnitz](#), RE/MAX Optima, for exceptional dedication to the association and its commercial real estate members as a newcomer to the association and the committee scene.

**Community Service Award** - [Tom Grizzard](#), GRI, Grizzard Commercial Real Estate Group, for selfless volunteer service towards the betterment of the community.

**2013 Deal of the Year Award** - [Lee Zerivitz](#), CCIM, CITY Commercial, for his dedication and steadfast commitment in a transaction that demanded the greatest degree of experience, perseverance and complexity on the part of the member.

The Central Florida Commercial Association of REALTORS® also recognized their Top Producers within our ten county jurisdiction: Alachua, Brevard, Flagler, Lake, Marion, Orange, Osceola, Seminole, Sumter and Volusia Counties.

[Thomas E. Hankins](#), CCIM, SIOR, NAI Realvest was recognized as the **Overall Top Producer** within all ten counties and the industry's five categories: Industrial, Investment, Land, Office and Retail. Mr. Hankins was recognized along with the Top Ten Top Producers, who are: [Timothy Spencer](#), Coldwell Banker Commercial NRT; [Mark Allen](#), CCIM, Commercial Real Estate Professionals; [Robin J Kesler](#), CCIM, RE/MAX Optima; [Danny Smith](#), ALC, CCIM, Smith & Smith Realty, [Mary Frances West](#), CCIM, NAI Realvest, [Dan Tatro](#), Grizzard Commercial Real Estate

Group, [Lee Zerivitz](#), **CCIM**, CITY Commercial, [Brian L. Lightle](#), **CCIM, SIOR**, Lightle Beckner Robinson Commercial Real Estate Services; and [Cynthia C. Shelton](#), **CCIM, CIPS, CRE**, Colliers International.

The Top Producer Awards recipients by Category are:

Industrial - [Michael C. Moss](#), Lightle Beckner Robinson Commercial Real Estate Services

Investment - [Thomas E. Hankins](#), **CCIM, SIOR**, NAI Realvest

Land – [Danny Smith](#), **ALC, CCIM**, Smith & Smith Realty

Office – [Lee Zerivitz](#), **CCIM**, CITY Commercial

Retail - [Brian L. Lightle](#), **CCIM, SIOR**, Lightle Beckner Robinson Commercial Real Estate Services

The Top Producer Awards recipients by County are:

Brevard – [Brian L. Lightle](#), **CCIM, SIOR**, Lightle Beckner Robinson Commercial Real Estate Services

Lake - [Dan Tatro](#), Grizzard Commercial Real Estate Group

Orange – - [Thomas E. Hankins](#), **CCIM, SIOR**, NAI Realvest

Seminole – [Robin J Kesler](#), **CCIM**, RE/MAX Optima

Sumter - [Danny Smith](#), **ALC, CCIM**, Smith & Smith Realty

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